



Frequently Asked Questions

Where is HomeServices Real Estate Academy located?

We are located off Charlestown Rd/Blackinton Mill, our address is:

3707 Charlestown Rd, Ste 1B; New Albany, IN 47150

What does the Real Estate Class entail?

Our 54 hours Real Estate Principles Course consist of 18 total classes. You must take three exams, and have a cumulative grade of 225/300 points.

How do I enroll?

Print out/Fill out the enrollment contract and mail, along with payment of \$ 395 into:

4967 US Hwy 42, Ste 140; Louisville, KY 40222 (*payment can be made the first day of class)

What is the tuition fee total?

Tuition, including books and materials, is \$ **395.00** payable by check, money order, or any bank card (Visa/Mastercard). Cash not accepted. Please make checks payable to HomeServices Real Estate Academy or **HSREA**.

What if I withdraw from the course?

A student who withdraws from the course *prior* to starting classes will be entitled to a full refund of any fees paid. Upon starting classes, no refund will be given for withdrawal or failing to complete the course within one year.

What are the state Real Estate Licensing requirements?

- 18 years of age or older
- Complete a 54 hour Approved Real Estate Course; Pass the course exams 225/300 points
- Pass the Indiana Real Estate Exam

How do I find a job as a real estate agent once I have received my license?

You will want to interview with several real estate companies to know where you want to be. Each office holds their own character. Several things you should look for when affiliating are:

- Management and Marketing Support
- Training and Continuing Education
- Technology
- Office Locations
- Commission Structure

Brokers are constantly looking for newly licensed individuals. Full-time is more desired while part-time is common.