



## **Frequently Asked Questions**

### **What does the Real Estate Class entail?**

Our 96 hour Real Estate Principles Course Consist of 24 individual classes that are each 4 hours in length and are offered on a continuous loop. The classes can be taken in any order allowing you to start at anytime. This also allows you to set your own pace and to take the classes around your personal schedule.

**Louisville** classes will always be offered:

Monday.....6:00 p.m. to 9:45 p.m.  
 Tuesday.....6:00 p.m. to 9:45 p.m.  
 Wednesday.....6:00 p.m. to 9:45 p.m.  
 Saturday (am)..... 8:00 a.m. to 11:45 a.m.  
 Saturday (pm).....12:45 p.m. to 4:30 p.m.

### **Two Week Day Course Schedule:**

Monday-Saturday 8:00 a.m. to 11:45 a.m. (morning class)  
 12:45 p.m. to 4:30 p.m. (afternoon class)

The printed schedule is only published for 6 weeks at a time. The last date shown on the schedule is not necessarily an end date, nor is the first date necessarily a starting point. Since our classes are offered on a continuous loop the individual classes will continue on with the above schedule.

### **How do I enroll?**

1. Print out the enrollment contract ([www.hsrea.com](http://www.hsrea.com))
2. Call 502-394-6189 to schedule an appointment or stop by between 8am-5pm.
3. Bring check or credit card information (*we are not set up to accept cash*)

### **What is the tuition fee total?**

Tuition, including books and materials, is \$ 695.00 payable by check, money order, or any major credit card. Cash not accepted. Please make checks out to HomeServices Real Estate Academy or *HSREA*.

### **What if I withdraw from the course?**

A student who withdraws from the course *prior* to starting classes will be entitled to a full refund of any fees paid. Upon starting classes, no refund will be given for withdrawal or failing to complete the course within one year.

### **What are the state Real Estate Licensing requirements?**

- 18 years of age or older
- High School Diploma or G.E.D.
- Complete a 96 hour Approved Real Estate Course
- Pass the Kentucky Real Estate Exam
- Criminal background check

### **What does the criminal background check entail?**

[www.krec.ky.gov](http://www.krec.ky.gov); See attached form. (required by KREC)

### **What is the cost of the state exam?**

The cost of the exam is currently \$75, and must be paid at the time of the reservation. Payment will not be accepted at the test center. To retake the state exam, you will need to call the test center and make an appointment and the cost will still be \$75.

### **Where is the state exam given?**

Currently Promissor is the host of the state exam. For testing locations please call: (800) 274-5629 as locations and schedules are subject to change.

### **How do I register for the State Exam?**

Reservation can be made by calling (800) 274-5629. You will need to give them our assigned school code which is: 1838. [www.promissor.com](http://www.promissor.com)

### **How do I find a job as a real estate agent once I have received my license?**

You will want to interview with several real estate companies to know where you want to be. Each office holds their own character. Several things you should look for when affiliating are:

- Management and Marketing Support
- Training and Continuing Education
- Technology
- Office Locations
- Commission Structure

Brokers are constantly looking for newly licensed individuals. Full-time is more desired while part-time is common.